



GUIDE TO FINDING A PROFESSIONAL AND DEPENDABLE COMMERCIAL SNOWPLOW COMPANY

Talk to other property owners

- What snow companies are working in your area?
- What companies are others recommending?

Check out websites

- Is the snow contractor's website current and informative?
- Do they indicate they are a legitimate business/corporation?

Talk to references

- What do their other clients have to say?
- Are they satisfied with the snow plowing and deicing services being provided?
- Is the billing accurate?
- Are issues resolved promptly?

Check out their trucks and equipment

- Do they use pickup trucks or are they using equipment built for snow services like wheel loaders and skid steer loaders?
- Is their equipment old and tired? Does it look like it may not make it through the winter?
- Are the trucks and equipment newer and dependable?
- Is the equipment capable of handling your property?
- There are so many newer versions of plows and pusher boxes – are they keeping up to date with their equipment?

Weather and Technology

- Are they listening to the 11 o'clock news for weather updates?
- Do they subscribe to multiple weather services to get different viewpoints on upcoming storms?
- Do they receive text, email and radar updates weekly, daily and hourly?
- At the end of the storm, will they supply you with certified snow totals, so you know your service and billing is accurate?

Deicing services

- Are they still applying rock salt to parking lots?
- Are they using brine to minimize damaging the environment with extensive salt use?
- Is treated rock salt being used on walkways?
- Are pre-treatment applications being made before the storm to minimize icing conditions and minimize slip and falls?

Is the snow contractor aware of your specific needs?

- Are you open 24 hours a day?
- Are there times your parking lot is not used so that it can be thoroughly cleaned?
- Are there areas of your parking lot to pile snow?
- Is there a section of your parking lot that is not used and will not need to be cleaned?
- Are there high traffic areas or areas requiring special or more timely attention?

Insurance coverage

- Are they adequately insured to protect you in the event of a lawsuit?
- Are you willing to share the risk to lower overall costs for the season?